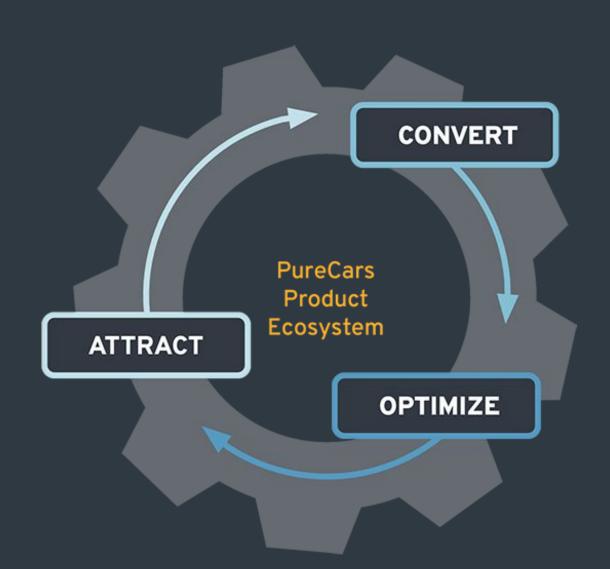






SHIFT YOUR MARKETING OUT OF NEUTRAL

<u>purecars.com/subaru</u> <u>subaru@purecars.com</u>



WE'VE BUILT A PLATFORM LIKE NO ONE ELSE

- **ATTRACT** quality traffic to your website with market-leading digital advertising
- **CONVERT** high quality leads through digital merchandising
- **OPTIMIZE** by analyzing results and applying learnings to increase advertising efficiency and grow market share

EVERYTHING IN ONE PLACE

PureCars aligns marketing with inventory and business goals to help you sell more cars, grow your market share, and retain customers

DIGITAL ADVERTISING

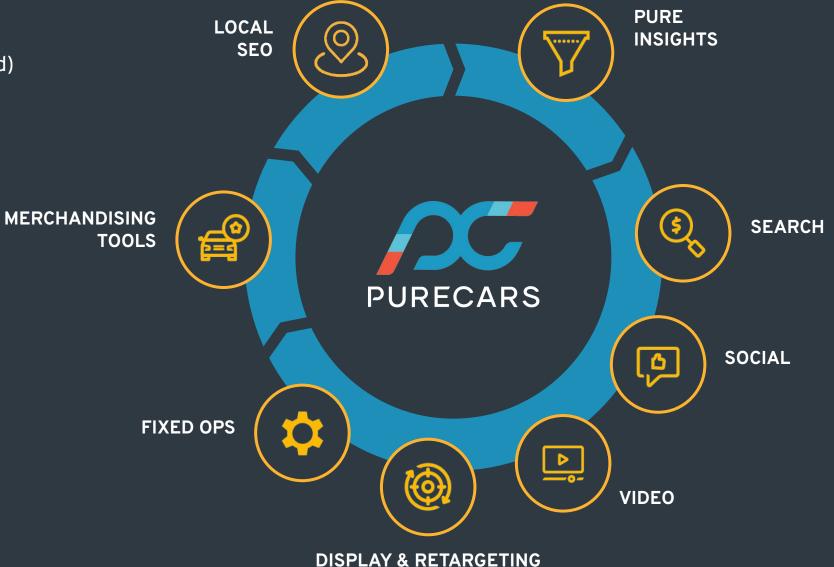
- SEARCH Google & Bing (VA, Perf Max, AIA included)
- SOCIAL Facebook & Instagram
- VIDEO YouTube, Facebook & More
- **♥ CTV/OTT** DV360, Amazon & More
- **DISPLAY & RETARGETING** Google, Discovery
- ✓ FIXED OPS Multi-Channel + Waze

MERCHANDISING TOOLS

- **▼ TRUPAYMENTS** Personalized Payments
- ONSITE OFFERS Audience Driven Promotions
- ▼ TRADE TOOL 30-Second Trade Valuation
- **▼ VALUE INTELLIGENCE** Used Merchandising
- **✓ LOCAL ENGAGE** Local SEO

MARKET INTELLIGENCE

PURE INSIGHTS – Actionable Business Insights



PURECARS DIGITAL ADVERTISING PLATFORM

Everything in one place, with volume based pricing options to best fit the needs of every retailer.

PRO DEALER STANDARD

60 + AVG. UNITS SOLD PER MONTH

- SEARCH
- RETARGETING

ONSITE OFFERS

- SOCIAL
- ✓ FIXED OPS*
- ✓ VIDEO
- DISPLAY

Media budget required

\$1,650/MO

SMALL DEALER LOW VOLUME

< 60 AVG. UNITS SOLD PER MONTH

- SEARCH
- **⊘** RETARGETING
 - **☑** FIXED OPS*
- SOCIAL VIDEO
- ONSITE OFFERS
- DISPLAY

Media budget required

\$950/MO

DIGITAL ADVERTISING PACKAGES ALSO INCLUDE

- ✓ Dedicated Digital Strategist
- ✓ Performance Managers
- ✓ Co-op and Compliance
- / PURE Insights
- ✓ Fluid Budget Allocation
- ✓ Keyword Level Call

 Tracking
- ✓ Cross Channel Incentive Syndication
- ✓ Full Funnel Attribution
- ✓ Actionable Inventory& Market Insights
- ✓ Market Opportunity Analysis



ADDITIONAL SERVICES

\$250 | Display Creative (Set of 3, 4 Sizes) \$500 | Video Creative (Each)

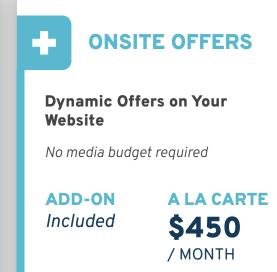
ADD-ONS & A LA CARTE

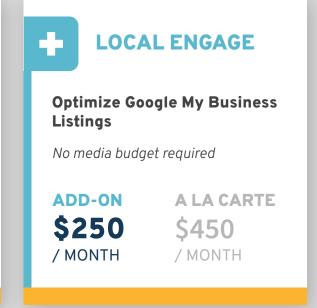
Add to a package or purchase separately for additional fees and media budget (where applicable).











*Fixed Ops included for up to \$1,000 in ad spend.

Add Waze to the Fixed Ops Enhancement for additional media budget; no extra management fee required. Waze is available in the following markets: Atlanta, Austin, Boston, Charlotte, Chicago, Cincinnati, Cleveland, Dallas, Denver, Detroit, Hartford, Houston, Los Angeles, Miami, Nashville, New York, Orlando, Philadelphia, Phoenix, Portland, Raleigh, Sacramento, San Diego, San Francisco, Seattle, Tampa, Washington DC.

CUSTOMIZABLE ADVERTISING · MERCHANDISING TOOLS · MARKETING INTELLIGENCE

PURECARS MEDIA PARTNERS



















PURECARS

BOOK A DEMO

TURN DIGITAL MARKETING INTO YOUR UNFAIR ADVANTAGE

<u>purecars.com/subaru</u>

subaru@purecars.com

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Since 2007, PureCars has helped thousands of dealers improve their advertising effectiveness, lower ad costs per unit sold and per repair order. Through our unique combination of advanced advertising solutions, digital merchandising and market analytics, we provide dealers and partners with best-in-class solutions that increase efficiency and profitability. We are a certified digital provider for 17 OEMs in the U.S. and 1 in Canada, compliant with 40+ brands and serve 65 of the top 100 dealer groups in North America. As an industry leader in digital advertising and merchandising solutions, PureCars brings the experience and technology to dealers and dealer groups to market cars and convert leads, at scale. Backed by our proprietary PURE™Insights, we're committed to empowering dealers through our industry-leading tech which leverages data and insights to make smarter media buys and deliver highly qualified sales opportunities for your dealership.